# ADVERTISING RATES SOUTH AFRICA 2023

12

2Gold suspends 200 employees

Midterm budget

review: Shiimi a erate man



lion fish

udge blocks Marén 's virtual witness applica

-

Fishcor rejects Louw

deal proposal

Louw's demands:

**V\$12** b



TheNamibian

@TheNamibian



Still telling it like it is!

# Advertising Rates SA 2023



## INVITATION TO SPONSOR THE NAMIBIAN'S LET'S READ PROJECT

## Building an informed nation-adopt a community aimed at creating a well-informed nation.

## The Namibian newspaper invites you to join a civic project aimed at creating a well-informed nation.

- Increase literacy and foster a reading culture primarily among the youth
- Assist needy communities to have access to information and reading material, specifically current affairs

## THE SPONSORS

- Support a civic project across Namibia by donating monthly sets of The Namibian newspaper to schools an public libraries, community centres and old age homes.
- Market your brand and spread your business message further.
- Broaden your CSI reach.

Contact Elrich Tilling: elrich@namibian.com.na



## PRINTING SPECIFICATIONS



- 265x390mm Tabloid
- 390x540mm Broadsheet
- 160x240mm Quarter Fold / Booklet

## PDF Files & Options:

- Only PDF files accepted
- Minimum Image resolution 28 lines per mm
- Recommended Image Resolution 300DPI
- Images in Adobe RGB or sRGB
- Image in CMYK also accepted if ISOnewspaper profile
- No Spot Colours
- No Overprinting white tints
- No 4 colour Black
- Embedded Fonts only
- Outlined Fonts
- Minimum accepted font size 6pt

## Colour Profiles:

- Recommended Colour profile IFRA standard
  ISOnewspaper26v4
- If no IFRA colour profile available and using Adobe cloud chose Fogra 39
- If any older version of Adobe product is used, select Europe prepress 3
- Colour & Ink Densities:
- Total Ink Coverage may not exceed 220%

## Material retrieval Options:

- Files can be sent via FTP "FTP details on request"
- File can be shared via DropBox
- File can be shared via BTSync
- Files can be Emailed "single file not to exceed 10mb"

## COMPANY CONTACT INFORMATION

## Windhoek Main Office:

PO.Box 20783, Windhoek, Namibia 42 John Meinert Street Tel: +264 61-279600, Fax: +264 61-297602 www.namibian.com.na

#### Editor

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Sports news: sports@namibian.com.na

Letters: letters@namibian.com.na

General info: info@namibian.com.na Webmaster: webmaster@namibian.com.na

## Marketing Sales Consultants:

(+264) 61 279 623 (+264) 61 279 619 (+264) 61 279 660 (+264) 61 279 650 salesdepartment@namibian. com.na

## **Classifieds:**

Tel: (+264) 61 279 632 Fax: (+264) 61 229 206 classifieds@namibian.com.na

#### Oshakati

Tel: (+264) 65 220 246 Fax: (+264) 65 224 521 jermaine@namibian.com.na

## MOST POPULAR SIZES 2023 RATES (VALID 01 JANUARY 2023 - 31 DECEMBER 2023)

Size column / cm		Page positioning description	Monday - Thursday N\$	Friday N\$	Mon - Thur	Fri
Height	Width				rate	rate
39	14	2 Full pages (DP Spread) 10% Loading fee	59,759.70	74,699.63	109.45	136.8
39	7	1 Full page	29,879.85	37,349.81	109.45	136.8
30	6	A4 Portrait	19,701.00	24,626.25	109.45	136.8
19	7	(1/2) Half Page Landscape	14,556.85	18,196.06	109.45	136.8
28	5	(1/2) Half Page Portrait	15,323.00	19,153.75	109.45	136.8
19	4	(1/4) Page Portrait A5	8,318.20	10,397.75	109.45	136.8
16	5	(1/4) Page Landscape	8,756.00	10,945.00	109.45	136.8
15	3	Postcard Portrait	4,925.25	6,156.56	109.45	136.8
11	4	Postcard Landscape	4,815.80	6,019.75	109.45	136.8
10	3	Display	3,283.50	4,104.38	109.45	136.8
10	2	Display	2,189.00	2,736.25	109.45	136.8
7	3	(1/2) of a Postcard Portrait	2,298.45	2,873.06	109.45	136.8
15	7	Banner / Strip Advertisement	11,492.25	14,365.31	109.45	136.8
12	7	Banner / Strip Advertisement	9,193.80	11,492.25	109.45	136.8
10	7	Banner / Strip Advertisement	7,661.50	9,576.88	109.45	136.8
8	7	Banner / Strip Advertisement	6,129.20	7,661.50	109.45	136.8
7	7	Banner / Strip Advertisement	5,363.05	6,703.81	109.45	136.8
5	7	Banner / Strip Advertisement	3,830.75	4,788.44	109.45	136.8
4	7	Banner / Strip Advertisement	3,064.60	3,830.75	109.45	136.8
Template	Design/Make-up	p fee			1660	
-	column / cm				Mon - Thur	Friday
Height	Width	Page positioning description	Monday - Thursday	Friday	rate	rate
4	7	Front page (200% loading)	12,264.00	15,330.00	438.00	547.50
		(Only non-alcoholic adverts allowed)				
5	2	Front page - ear (200%)	4,380.00	5,474.26	438.00	547.50
4	7	Page 4 (50% loading)	4,601.21	5,751.28	164.33	205.40
10	7	Page 5;7;9 (50% loading)	11,503.03	14,378.21	164.33	205.40
15	3	SMS page (10% loading)	5,422.73	6,778.53	120.51	150.63
7	7	Back Page Sport (100% loading)	10,735.80	13,420.02	219.10	273.88
7	7	Inside back page (50% loading)	8,052.12	10,064.75	164.33	205.40
			0,002.12	10,00 1.70	101.00	200.10
	1				1	
воттом	LINE					
(Subject +	o availablility)	Page positioning description	Monday - Thursday	Friday	Mon - Thur	Friday
(Subject to availablility)		Page positioning description	wonday - Thursday	Friday	rate	rate
7	7	Front page (200% loading)	10,735.80	13,420.02	219.10	273.88
OSHIWAI						
	o availablility)	Front page (200% loading)	E 00 / 75	7 201 07	100 51	150.00
7	7	Front page (200% loading)	5,904.75	7,381.07	120.51	150.63

**Booking deadline:** 2 working days, no later than 12:00, prior to publication. Cancellation deadline: 2 working days, no later than 16:00, prior to publication. Material deadline: 2 working day prior to publication, no later than 12:00.

## RATE CARD 2023 (1 JANUARY - 31 DECEMBER 2023)

MAIN BODY RATES				
Display basic rate (per column centimetre)	MON-THURS	FRIDAY RATE		
General Display adverts Full colour	109.45	136.80		
Tenders and Notices Full colour	111.50	139.48		
Vacancies Full colour	111.50	139.48		
Template Design/Make-up fee	1660.30			

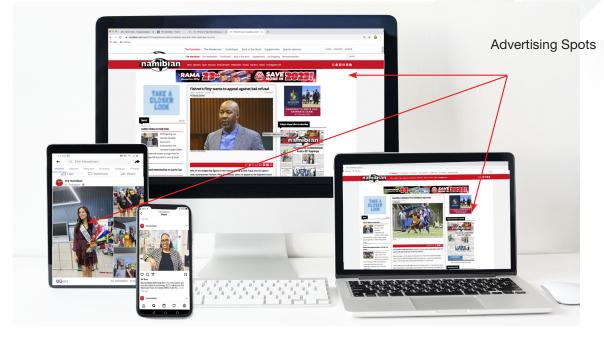
Supplements requeste	d positions & maximum sizes			
YOUTH PA	AGES - TUESDAYS			
(Subject to availability)				
		-	TUESDAY RA	TE
General Display adverts Full colour				109.56
WEEKEI	NDER -FIRDAYS		·	
(Subject to availability)				
			FRIDAY RAT	Ē
General Display adverts Full colour				136.95
TOP RE\	/S-WEDNESDAY			
(Subject to availability)		WE	EDNESDAY R	ATES
General Display adverts Full colour				109.56
CLAS	SIFIED RATES			
			MON -	- FRI
classified basic rate (per column centimetre)				
Framed/Display (1 column)				98.6
20 words Maximum per placement				87.3
Per word extra				3.2
Legal Notice per placement	per placement			709.4
Memorial / Death Notice	per placement			289.85
Name Change	per 2 placeme	nts		554.60

INSERT RATES					
	MON-WED	THURSDAY	FRIDAY		
1 - 8 pager 45/120gsm	1,853.0	2,038.3	2,279.2		
1 - 8 pager Glossy	1,894.2	2,178.3	2,331.1		
Per additional consecutive 4 pages(45/60/7gsm)	239.9	263.8	294.8		
Per additional consecutive 4 pages(Glossy)	245.2	282.0	301.3		

# 2023 PUBLIC HOLIDAYS

1 Jan	New Year	25 May	Africa Day
21 Mar	Independence Day	18 May	Ascension Day
07 Apr	Good Friday	26 Aug	Heroes' Day
10 Apr	Easter Monday	10 Dec	Human Rights Day/ Women's Day
1 May	Workers' Day	25 Dec	Christmas Day
4 May	Cassinga Day	26 Dec	Family Day

## ONLINE PLATFORMS ADVERTISING SPOTS



Scan QR code to subscribe to *The Namibian* e-paper.



## SCAN QR CODE TO ACCES OUR WEBSITE

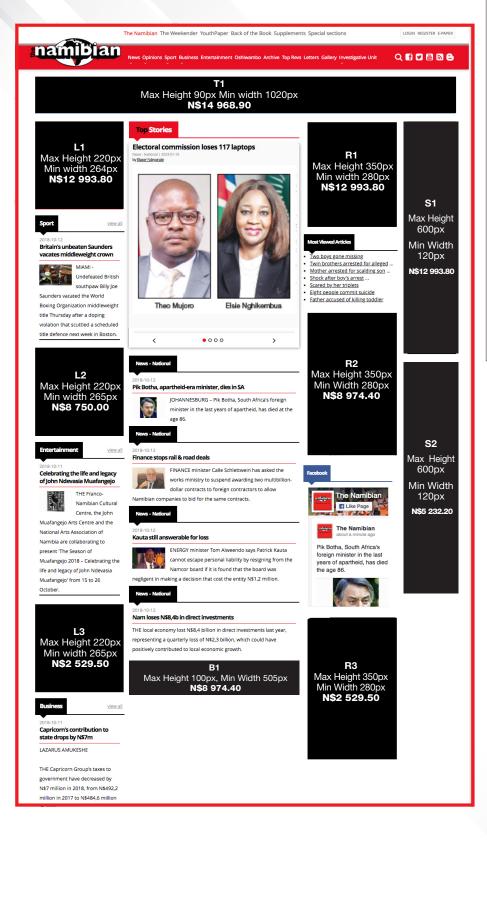


Video advertising space on The Namibian website



- Create video content for your business
- Flexible hours for advert appearance on website
- Increase brand awareness on our website
- Reach a bigger audience

# WEBSITE MONTHLY ADVERTISING RATES 2023





## SOCIAL MEDIA STATISTICS 2021

The Namibian I	acebook Insights
Total Followers	471,136
Page Likes	398,969
Total Page Views	417,000
	per of unique people your posts) 9,25mil
Engagements	6,46m

Instagram Insights
Followers 300,900
Impressions (the number of times people saw your posts) 23,58mil
Reach (number of unique people who saw posts) 2,01mil

Twitter Insights
Followers
(Total number of account
followers)
264,485
Profile visits 447,000
Impressions 10,7mil
Reach 4,885

# Advertising Rates SA 2023

## WHAT'S ON RATES

	2023
Whats On Namibia E-mail Advertising(1×display poster in weekly)	724.50
Whats On Namibia Spotlight Mail(1×)	1,449.00
Whats On Namibia Newsletter(Text ad)(1×)	362.25





**WHATSON** is now 100% owned by The Namibian. **WHATSON** is Namibia's leading online marketing platform for events and leisure activities. Our clients include event organisers and sponsors, activity providers, restaurants, hotels, lodges, museums, sport clubs. WhatsOn enjoys a wide reach, awareness and market visibility within the active and urban community.

FACEBOOK		
Facebook (per post)	796.95	
Instagram(per post)	796.95	
Boosting Administration Fee( Per)	632.50	

WhatsOn Namibia	
Total followers	19,253
Page likes	19,134
Total page views	165
Total reach	236

CIRCULATION PRICES						
HARDCOPY COVER PRICE	5,00					
SUBCRIPTION HARDCOPY (delivery)						
HOME DELIVERY	RATES	OFFICE COLLECTION	RATES			
S1(12 MONTHS)	1449	S2(12 MONTHS)	579.6			
S11(9 MONTHS)	1086.75	S15(11 MONTHS)	531.3			
S10(6 MONTHS)	724.5	S14(6 MONTHS)	289.8			
S9(3 MONTHS)	362.25	S13(3 MONTHS)	144.9			
S8(1 MONTHS)	120.75	S12(1 MONTHS)	48.3			
	E-PAPER					
	RATES	E-PAPER APP	E-PAPER APP			
1 MONTH SUBSCRIPTION	85.00					
3 MONTH SUBSCRIPTION	255.00					
6 MONTH SUBSCRIPTION	510.00					
1 YEAR SUBSCRIPTION	900.00					

# Desert

POWERED BY anamibian

BROADCASTING RATES			
	DESERT RADIO		
	per showing/post		
L-Shape Adverts(On screen advertising during live stream TV on Facebook)		2875.00	
Outside Broadcasting(3hours)		16100.00	
30"second ads(Mon-Thurs)		30"second ads(Saturday -Sunday)	
06:00 -09:00	747.5	06:00 -09:00	373.75
09:00-12:00	373.75	09:00-12:00	373.75
12:00-15:00	560.625	12:00-15:00	373.75
15:00-18:00	747.5	15:00-18:00	373.75
18:00-21:00	373.75	18:00-21:00	373.75
21:00-06:00	111.55		

# Advertising Rates SA 2023

# TERMS OF ACCEPTANCE

1. The Advertiser agrees to be bound by these Terms of Acceptance with respect to all or any publications whose advertising is owned or managed by The Namibian and further agrees that it shall be bound by the provisions of The Namibian's rate card ("the Rate Card") for the publication in question as it pertains to all matters set out therein, including, but not limited to, the rates for advertisements, technical specifications, material requirements, submission deadlines and cancellation conditions.

2. All copy for advertisements/advertorials are subject to the approval of The Namibian, who also reserves the right to decline or cancel any advertisements/ advertorials or series of advertisements/advertorials.

3. The Namibian will accept no responsibility for losses arising from typographical or other errors. The Namibian's responsibility is limited to industry standard scanning and printing quality.

The Namibian is not responsible for any apparent discrepancy in this regard and advertisers are not exempt from liability for the full insertion price reflected on orders and/or copy instruction, should an error have occurred.

4. It is an Advertiser's responsibility to supply material suitable for space bookings in line with The Namibian's copy deadlines as set out in the Rate Card for the publication in question. If the copy is not forthcoming, The Namibian has the right to make up copy for space booked. Furthermore, the cost of making up the material will be debited to the Advertiser.

5. The Namibian accepts no responsibility for incorrect material supplied.

6. The Namibian shall not be liable for any loss occasioned by the failure of an advertisement to appear on any special date, or at all, for any cause whatsoever.

7. While an enquiry service number may be supplied, this in no way forms part of the contract. The Namibian is not responsible for an omission of an enquiry number, nor the failure to supply the Advertiser with enquiries.

The Advertiser may not, in any way, hold back payment or part thereof should the enquiry service number, for whatever reason, not be supplied.

8. The placement of advertisements and advertorials/ insertions is at the sole discretion of the Editor.

A guaranteed position is subject to a surcharge paid by the Advertiser as required by the publication in question.

9. Should The Namibian agree, in its sole discretion, to make up, or complete an advertisement for an Advertiser, then all The Namibian's production costs will be for the account of the Advertiser as per The Namibian's rate card. This includes design expenses.

10. In the event of cancellation, a cancellation fee of 100% will be charged after deadline.

11. All amounts payable are due simultaneously with the confirmation of order, save where The Namibian has approved an account for the Advertiser in writing.

12. The Namibian reserves the right to suspend services if payment is not received on the due date.

13. Bank Transfers as well as Cash Deposits should be reflected on The Namibian's bank account, before an ad can be placed. Therefore, deposits must be made 3 working days in advance before the advertisement can be placed.

14. Nothing herein contained shall be interpreted as obliging The Namibian to afford the Advertiser any

indulgence to effect payment after the due date.

15. All terms and conditions relating to the services are set out herein. All other terms and conditions are excluded unless agreed to in writing by The Namibian and no other conditions, warranties or representations, whether oral or written, express or implied by statute or otherwise, shall apply hereto.

16. No concession, latitude or indulgence allowed by The Namibian to the Advertiser shall be construed as a waiver or abandonment of any of its rights hereunder.

17. In the event that any of the terms of these Terms of Acceptance are found to be invalid, unlawful or unenforceable, such terms will be severable from the remaining terms, which will continue to be valid and enforceable.

#### Artwork material requirements & specification

#### Important

The Namibian reserves the right to revise specifications at any time. In order to give satisfactory replies to queries on reproduction, it is essential that they are requested within 7 (seven) days of publication. The Namibian reserves the right to withhold any unsuitable advertisement from publication and to cancel any relevant advertisement order.

#### The Namibian's conditions of Advertisement Acceptances

The Namibian will not be held responsible for any variance of colour or font dif-

ferences if the said specifications (see below) are not strictly adhered too. Colour guides or separation proofs must be supplied.

#### Validation Specifications for Digitals Received

Printing Specification Adverts must be supplied to the exact specifications indicated on the rate card. Any dimensions that are outside of these areas will not be processed, and the client will have to supply new material.

#### **Digital file requirements**

Digital advertisements can be supplied using one of the following methods:

Quickcut Adsend You sendit Please include details in the "SUBJECT" field. Removable MEDIA: CD-Rom or USB stick.

#### **General Specifications**

Images: All images must be imported/provided at 300dpi. Any enlargements on the page will result in a decrease in resolution.

Text: All black text must be set on overprint and must only reproduce on the Black (K) plate, i.e. black text must not be made up of any other process colours. A minimum of 8pt Serif Type faces must be used if the text is to be reversed out of a colour background.

**Colour Compensation:** Material must be designed using CMYK process colours. All material must be prepared for Coldset Offset Lithographic Processes for newspaper printing as per international printing standard (ISO 12647-3).

#### **Digital file delivery**

The Namibian accepts digital material only for specifications and sizes indicated. Note that at least 2 (two) differing printing processes are used in the production of the various supplements. To optimise print quality, please ensure that all digital material is properly corrected and pre-compensated for the specified print process in use.

Please supply colour guides to complement all advertising. If in doubt, please contact your Sales Consultant for advice.

Unless advised to the contrary, all advertisements must be provided as digital PDF/X-4 material (ISO 15930-10) as this is the preferred file format.

All advertisements must be cropped to the correct dimensions, i.e. no extra white space around the adverts. Because of application version and font compatibility issues, The Namibian cannot accept native "open" documents from any DTP application (e.g. Corel Draw, Quark Xpress, Macromedia Freehand, Adobe Illustrator, Adobe-In- Design, Aldus Pagemaker, Publisher and similar packages).

Alternatively: Complete PDF files with fonts and images embedded consisting of 1 (one) advertisement only and NOT multiple advertisements (pages) in a single PDF file. For quality reasons, NO complete ads received as JPEG or TIFF images will be accepted.

Total Ink Coverage: 240% for newpapers. Dot gain is 26% for newspapers.

Colour Proofs: Offset Lithographic colour-corrected proofs must be supplied as a guide. If not supplied, accurate colour matching cannot be guaranteed.

#### Repeat & Archiving of previously printed advertisements:

Please note that printed advertisement files are archived for 1 (one) year and discs from said clients are kept for 3 (three) months. After this time period, the artwork is deleted.

The Namibian will not be responsible for any variance in colour or font differences if the above specifications

are not strictly adhered to. Colour guides or separation proofs must be supplied for comparison purposes.

Before creating PDF files, designers are advised to be exceptionally careful to ensure overprinting text (especially overprinting white type), the type transparency is correctly set to "knock out" the background as desired.

Type (and other artwork) set to "transparent" will become invisible, thus appearing to "drop off". In the event this error occurs, The Namibian cannot be held liable.

To prevent the loss of sharpness, advertisements including text or type should never be supplied as (or contained within) a contone image created in an imaging application such as Adobe Photoshop.

Text should be incorporated into the advertisement as type, using embedded fonts or outline curves.